



ANNUAL CONSULTANTS' CONFERENCE

JUNE 8-11
2011
SAN DIEGO

NATIONAL ASSOCIATION OF CERTIFIED VALUATORS AND ANALYSTS • INSTITUTE OF BUSINESS APPRAISERS

Track: **Practice Management**

Session Date/Time: *Friday, June 10, 2011 • 12:55 – 1:50 PM*

Session Title: **The "Best of the Best" Engagement Letters**

Session Summary:



This is a one of a kind course that is specifically designed to enhance the participant's ability to draft a complete and proper engagement letter. This unique course will teach the attendees what to include in their engagement letters to protect them and their firms from potential major problems and disasters that can occur later in the engagement. Learn from the personal experiences of the instructor—both good and bad—that will be shared in this course. This course is unique in that it will focus on real life examples of previously proven engagement letters. Class participants will be enthused with the open forum of discussion and will learn from actual engagement letters that have been both successful and unsuccessful. This course will enable attendees to fully customize their engagement letters to comply with NACVA/IBA and AICPA standards. In addition, this course will cover the proper language that is crucial in the engagement letter to ensure their firm is properly protected and to optimize control on the engagement from the start to finish.

CPE Hours/Fields of Study: **CPE: 1 • 1Hr-AP**

Presenter Bio(s): **Glenn Block, CPA/ABV, CVA**



Glenn is a CPA and partner in the accounting firm of Block & Aldinger and has been employed by the firm since 1982. Prior to that, Mr. Block worked with a CPA firm in the Washington, D.C. metropolitan area for two years. In his current capacity as managing senior partner, Mr. Block provides services to the firm's clients such as tax consulting, including federal and state business taxation, individual tax planning, financial planning, bankruptcy, business valuations, litigation support, forensic accounting, marital dissolution proceedings, and estate tax planning. Mr. Block is specialized in the area of Forensic Accounting and frequently is retained in matters involving lost profit damage calculations as well as other forensic matters.