



# ANNUAL CONSULTANTS' CONFERENCE

JUNE 8-11  
**2011**  
SAN DIEGO

NATIONAL ASSOCIATION OF CERTIFIED VALUATORS AND ANALYSTS • INSTITUTE OF BUSINESS APPRAISERS

Track: **Post-Conference Symposium**

Session Date/Time: *Saturday, June 11, 2011 • 8:00 AM – 3:15 PM*

Session Summary: **Litigation Bootcamp for Financial Experts: Live Jury Trial and**

**Deliberations:** Simulating the courtroom experience, this session will feature a live jury trial in which financial professionals—who are attending the Litigation Bootcamp for Financial Experts—will serve as expert witnesses and present expert testimony before a jury. The witnesses will be examined and cross-examined by very skilled and experienced trial attorneys. Upon completion of the expert testimony and closing arguments, the case will be given to the jury for deliberation and verdict, which attendees will view via closed circuit video. Attendees will observe jury dynamics, juror personalities, and conflict resolution as the jurors consider the evidence, interject their life experiences, and formulate their verdict. This session will be educational and enlightening for seasoned experts as well as professionals who have limited or no prior trial experience.



**Litigation and the Consulting Expert Town Hall and Panel Discussion:**

Conclude the conference by attending this town hall/panel discussion which will follow the jury trial and deliberations. This interactive session will allow attendees to discuss with experts from various consulting specialties how to excel in the litigation arena, how to deliver effective testimony, how to withstand grueling cross-examination, important elements to consider when dissecting and critiquing reports, how to prepare counsel for the expert segments of trial, how to communicate with judges and jurors, how to respond to the opinions of opposing expert, and how to survive Daubert challenges and other motions in limine to exclude expert testimony.

